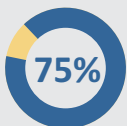


CONTAMINATION

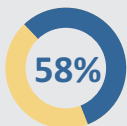
IS THE LEADING CAUSE OF LUBRICANT-RELATED

EQUIPMENT FAILURE

WHAT DOES THE DATA SAY?



New oil **does not** meet cleanliness requirements of the equipment



Bearing failures are **lubrication-related**



Bearings **do not** reach their life expectancy



"...of PM tasks have essentially no value"
John Mitchell

PROGRAM SAVINGS

\$10M

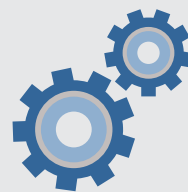
Total annual maintenance budget

12%

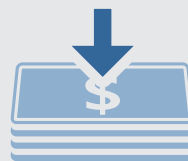
Average of maintenance budget is spent on poor lubrication

\$1.2M to the bottom line was realized by a tissue mill through holistic lubrication program implementation

SOLUTION BENEFITS



Improved equipment component life and operating efficiencies



Reduced parts, labor and lubricant costs



Maximized equipment uptime

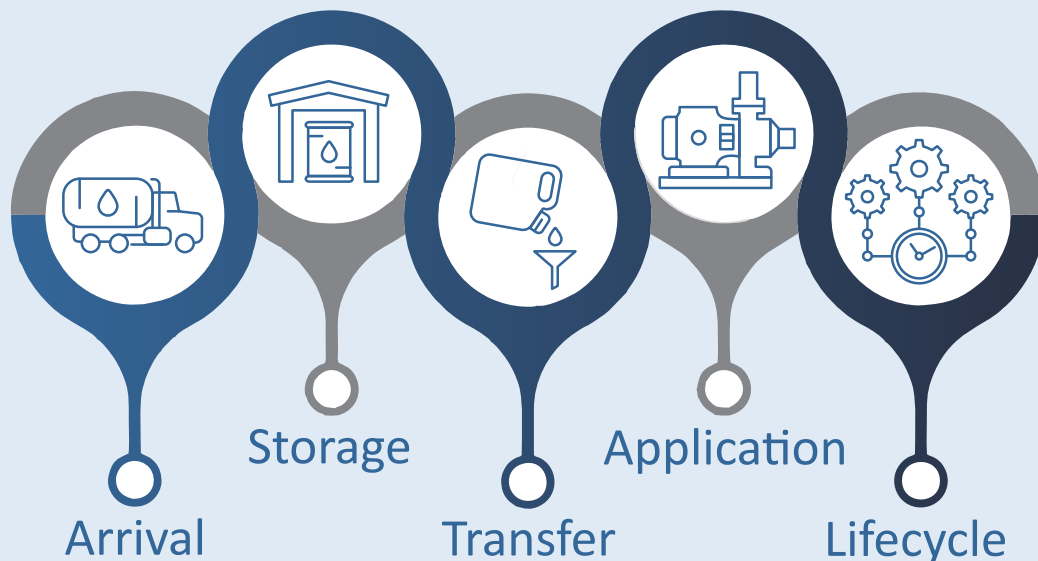


Minimized lubricant consumption, waste and environmental impact



Reduced repeat failures and downtime

WHERE TRICO OPERATES.



1235 Hickory Street, Pewaukee, WI 53072 | Phone: 262.691.9336 | www.tricocorp.com

WHO WE SERVE.



POWER/ENERGY

Boiler Feed Pump Kit
Cooling Tower Kit
Circ Water Pump Kit
Oil Sampling Products



PULP & PAPER

Hydraulic Breather Kit
Filtration Products
Sampling Products
Grease Dispensers



CHEMICAL/REFINERY

Boiler Feed Pump Kits
Circ Water Pump Kits
Hydraulic Breather Kit
Filtration Systems



FOOD & BEVERAGE

Gearbox Kit
Filtration Systems
Sampling Products
Grease Dispensers



WASTEWATER TREATMENT

Gearbox Kit
Desiccant Breathers
Sampling Products
Grease Dispensers

HOW WE DO IT.

Discovery Process

Trico's discovery process is a customized approach where we gain an understanding in three critical facets of reliability; practices, applications, and environment. The results gathered during the discovery process are used to pinpoint sources of problems and highlight opportunities for improvement. The outcome is tailored program for you to succeed based on the Journey of the Lubricant®.

PRACTICES

RESULTS

APPLICATIONS

ENVIRONMENT

- **Arrival** - services and products used to determine the condition of the lubricant upon arrival.
- **Storage** - products used to protect and identify the lubricant while being stored for application.
- **Transfer** - products and color-coding system used to reduce the chance of lubricant misapplication and cross-contamination.
- **Application** - products used to protect the lubricant from contaminants while in service.
- **Life Cycle** - ongoing monitoring and adjusting through oil analysis, sensors, filtration, and data trending and analysis.



Did you know that investing in a lubrication and oil analysis program is generally paid back within the first year of implementation? Let Trico assist you in optimizing a lubrication program!



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